# JOHANNA ISMAN

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## RESEARCH FIELDS

PRIMARY: Environmental and resource economics, industrial organisation

SECONDARY: Applied microeconomics, development economics

## REFERENCES

Emmanuelle Auriol — Toulouse School of Economics — emmanuelle.auriol@tse-fr.eu (main advisor)

Mathias Reynaert — Toulouse School of Economics — mathias.reynaert@tse-fr.eu

Stéphane Straub — World Bank — sstraub@worldbank.org

Intern in the Political Department, 3 months

 ${\bf Eduardo~Souza-Rodrigues} - {\bf University~of~Toronto} - {\bf e.souzarodrigues@utoronto.ca}$ 

# **EDUCATION**

EDUCATION	
Toulouse School of Economics Ph.D. in Economics M.Sc. in Economic Theory and Econometrics	2019 - 2024 2017 - 2019
Technische Universität Dresden B.A. International Relations	2013 - 2017
ACADEMIC VISITS	
University of Toronto (4 months, Department of Economics) Sponsor: Eduardo Souza-Rodrigues	2023
University of Jordan (4 months, undergrad)	2016
Birzeit University (3 months, undergrad)	2015
TEACHING AND WORK EXPERIENCE	
Toulouse School of Economics Teaching Assistant, Econometrics, graduate level, 1 semester Teaching Assistant, Econometrics, undergraduate level, 2 semesters Teaching Assistant, R programming, graduate level, 2 semesters	2020 - 2022
French Development Agency AFD / Toulouse School of Economics, Research assistant for Prof. Emmanuelle Auriol, Addis Ababa, 1 month	2019
Toulouse School of Economics Research Assistant for Prof. Emmanuelle Auriol, 3 months	2018
Scaled Impact (South African not-for-profit company) Business Development Intern, Dresden, 3 months	2017
Federal Ministry of Economic Cooperation and Development Intern in the Middle East Unit, 3 months	2016 - 2017
Permanent Mission of Germany to the United Nations	2016

#### WORKING PAPERS

## Auditor leniency and participation in voluntary forest certification

(Job Market Paper. Previously circulated under the title "Firms' willingness to pay for certification leniency: Evidence from the global wood industry")

Abstract: Millions of firms seek voluntary certification to signal unobserved quality. This paper investigates how stricter enforcement of certification rules affects firms' participation and quality. I build an empirical model of voluntary certification in which firms choose between competing certifiers. Those certifiers audit quality for the same label with varying levels of rigor. Label owners enforce their rules by excluding excessively lenient certifiers. I estimate the model with novel web-scraped and survey data on the Forest Stewardship Council's (FSC) standard for sustainable wood production. I find considerable differences in certifiers' levels of rigor and show that forest managers are willing to pay substantially more for relatively lenient certifiers. Counterfactuals reveal that increasing certifiers' minimum level of rigor raises quality in certified forests but reduces participation. That leads to an Inverted "U-shaped" relationship between minimum rigor and aggregate quality in certified and uncertified forests. The results highlight a general limitation of voluntary certification. However, they also show FSC's scope to incentivize more compliance with its standard and, thus, more preservation of biodiversity and the carbon stock.

<u>Presentations:</u> DIW Berlin; Paris School of Economics; SciencesPo Paris; University of Geneva; Berlin School of Economics; Universität Innsbruck\*\*; BSE Workshop on Machine Learning and Energy Economics in Barcelona; EAERE 2023 in Limassol; University of Toronto; University of Mannheim; LSE Environment Week 2022; Environment for Development Annual Meeting 2022\*\*; ENTER Jamboree 2022 in Barcelona; Assurance Services International; TSE workshops

\*\*virtual

# The effect of accreditation regulation on the credibility of credence standards

Abstract: Voluntary certification can mitigate market inefficiencies due to asymmetric information if certifiers are credible. Many countries establish accreditation bodies to monitor and license them. This paper theoretically analyses how the establishment and regulation of accreditation bodies affect certifiers' incentives for fraud and welfare. I provide motivating evidence based on increased certification after the international recognition of the Uruguayan accreditation body. I then analyze public-perfect equilibria in an infinitely repeated game of a mass of buyers, a monopolist supplier, a monopolist auditing company, and one or more accreditation bodies. I show that a necessary condition for a welfare-improving effect of accreditation bodies' existence is that buyers are sufficiently sophisticated or that accreditation is compulsory. The model highlights that accreditation bodies should not be profit-maximizing companies whenever buyers are naive. It shows that developing and small economies should establish their own national accreditation body only if they cannot find a foreign accreditation body of sufficiently high quality and sufficiently low transportation cost. These results are broadly in line with international practice. However, the model also suggests that developing economies likely need even higher quality accreditation bodies than advanced economies.

#### WORK IN PROGRESS

What are the limits to private certification? Evidence from an attempt to protect intact forests (joint with Kenneth Houngbedji, Maria Plakhtieva and Liam Wren-Lewis)

<u>Abstract</u>: Voluntary certification schemes encourage companies to adopt production technologies that benefit society positively. However, whether these schemes can motivate companies to reduce negative externalities by restricting production volume is uncertain. This paper studies the impact of modifications made to the Forest Stewardship Council (FSC) standard in 2014 that attempted that. Specifically, we analyse the effects of the requirement to preserve a minimum of 80% of forested areas in their natural state (called intact forest landscape or IFL) within certified forests. We study the effects on certification decisions and

the conservation of IFL. To examine those, we link geographic information on forest concessions with remote sensing of the forest area, details about FSC certification, and audits in countries characterised by substantial areas of IFL. We use a difference-in-differences framework. Our findings reveal that in Russia, after the modification in the FSC standard, concessions with IFL were less inclined to get or remain FSC-certified compared to those lacking IFL. Additionally, we find indications that the change contributed to the conservation of IFL. However, the drivers behind these improvements remain elusive, as our study does not uncover reductions in tree cover loss within the IFL.

Presentations: FAERE 2023 in Montpellier; TSE workshop

Export taxes for development? Evidence from the Ethiopian leather industry (joint with Berihu Assefa, Emmanuelle Auriol, Gaelle Balineau, Nicolas Bonneton, Mulu Gebreeyesus and Kidanemariam Hailu)

#### PRE-DOCTORAL PUBLICATION

Wirtschaftswachstum aufgeben? - Eine Analyse wachstumskritischer Argumente [A critical analysis of arguments of the degrowth movement], with Funke, Gressman, Mathé, Oberhaus, Roesti and Weishaar. MCC Working Paper 1/2016. Mercator Research Institute on Global Commons and Climate Change.

## SCHOLARSHIPS AND AWARDS

EUR TSE Mobility Grant	2023
Ph.D. student certification "EUR BioEco", Université Fédérale Toulouse Midi-Pyrénées	2021 - 2024
Ph.D. scholarship, TSE	2019 - 2024
German Academic Scholarship Foundation (Studienstiftung)	2013 - 2019
Konrad Adenauer Foundation	2013 - 2017

## SUMMER SCHOOLS

2022: Columbia Alliance Graduate Summer School "Innovations in Sustainable Development"; Econometric Society DSE summer school "Dynamic Structural Econometrics: Market Design", MIT

## PROFESSIONAL & VOLUNTEER SERVICE

Mentoring and Organization, Women in Economics at TSE	2022 -	- 2023
Referee service The Manchester School		2022
Ph.D. student representative in the Pedagogical Council	2019 -	- 2021
Transparency International Germany	2017 -	- 2018
Hoffnung International e.V., maternity hospital, Mokong / Cameroon	2012 -	- 2013

#### TECHNICAL SKILLS

Proficient: R (incl. web scraping and regex), Stata, RMarkdown, LaTeX, Git(hub), MS Office, Zotero Basics: Python, QGIS, Julia, Matlab & SAS

## LANGUAGES

German (native); English (fluent); French (fluent); Modern Standard and Levantine Arabic (basic)